## Submitted on Behalf of AT&T

### Bringing High-speed Internet Access to More Consumers in Rural Vermont

### Today, many Americans who live and work in rural areas:

- Do not have access to high-speed Internet service or have access through only one provider, which typically uses older cable or DSL technology; and
- Lack access to integrated bundles of high-speed Internet, video and voice services, forcing them to buy these services separately, often at significant expense and inconvenience.

The combined AT&T and DIRECTV will use fixed wireless local loop (WLL) technology to bring coverage for new or enhanced high-speed Internet access to approximately 13 million customer locations nationwide in largely underserved, rural areas.

### **Benefits to Vermont Consumers Include:**

- Approximately 37,000\* customer locations are expected to gain high-speed Internet coverage through this fixed WLL deployment.
- Many of these locations are in largely underserved, rural areas, where customers will, for the first time, have access to, and a choice of providers for, high speed Internet service.
- In addition, this expansion of fixed WLL high-speed Internet service coverage will enhance access to services like Netflix, Amazon, Google and Hulu, even for customers who do not subscribe to traditional multi-channel services.
- And the combined company's ability to provide a true bundle of integrated satellite video, high-speed Internet, and voice services will give hundreds of thousands of customers in the Green Mountain State, especially those in underserved rural areas, more competitive choices and compelling offers.

### What is Fixed WLL?

- Fixed WLL is a wireless service that is designed to perform as well as wireline broadband services advertised today at up to 15-20 Mbps. It will have a usage allowance that will readily satisfy most customers' needs.
- In the areas where AT&T will deploy the fixed WLL solution, it will be comparable, and typically superior, to currently available wireline services in both speed and reliability.
- The fixed WLL service will be offered and priced to compete with home broadband service. It will be designed to offer a robust high-speed Internet experience, using advanced technologies, including professionally installed customer premises equipment, that enhance spectral efficiency and signal quality.

# Fixed WLL: the high-speed Internet solution for consumers across rural Vermont

\*This is an estimate of customer location coverage outside of pre-merger build plans and is based on information and modeling assumptions as of April 17, 2014. Additional information may alter estimated coverage. Actual coverage provided will vary as specific network design and construction takes place.